#### REBUTTAL SCHEDULES

Of

PAUL R. MOUL, MANAGING CONSULTANT
P. MOUL & ASSOCIATES, INC.

# Illinois-American Water Company Staff DCF Estimates Staff's Weighting of Results

| Company                   | Weight  | DOF<br>Estimate | Weighted DOF |
|---------------------------|---------|-----------------|--------------|
| Connecticut Water Service | 12.70%  | 6.96%           | 0.88%        |
| Pennichuck Corp.          | 12.70%  | 7.22%           | 0.92%        |
| Middlesex Water           | 12.70%  | 7.69%           | 0.98%        |
| Philadelphia Suburban     | 6.35%   | 9.65%           | 0.61%        |
| American States Water     | 12.70%  | 9.72%           | 1.23%        |
| American Water Works      | 3.57%   | 9.74%           | 0.35%        |
| American Water Works      | 3.57%   | 9.89%           | 0.35%        |
| Northwest Natural Gas     | 2.78%   | 9.89%           | 0.28%        |
| Northwest Natural Gas     | 2.78%   | 10.23%          | 0.28%        |
| Kansas City Power & Light | 2.78%   | 10.66%          | 0.30%        |
| Kansas City Power & Light | 2.78%   | 10.77%          | 0.30%        |
| Artesian Resources        | 12.70%  | 13.13%          | 1.67%        |
| CLECO Corporation         | 2.78%   | 13.98%          | 0.39%        |
| CLECO Corporation         | 2.78%   | 14.67%          | 0.41%        |
| Philadelphia Suburban     | 6.35%   | 14.86%          | 0.94%        |
| Total                     | 100.00% |                 | 9.89%        |

# Illinois-American Water Company Staff DCF Estimates Equal Weighting of Results

| Company                   | Weight  | DOF<br>Estimate | Weighted DCF |
|---------------------------|---------|-----------------|--------------|
| Connecticut Water Service | 6.67%   | 6.96%           | 0.46%        |
| Pennichuck Corp.          | 6.67%   | 7.22%           | 0.48%        |
| Middlesex Water           | 6.67%   | 7.69%           | 0.51%        |
| Philadelphia Suburban     | 6.67%   | 9.65%           | 0.64%        |
| American States Water     | 6.67%   | 9.72%           | 0.65%        |
| American Water Works      | 6.67%   | 9.74%           | 0.65%        |
| American Water Works      | 6.67%   | 9.89%           | 0.66%        |
| Northwest Natural Gas     | 6.67%   | 9.89%           | 0.66%        |
| Northwest Natural Gas     | 6.67%   | 10.23%          | 0.68%        |
| Kansas City Power & Light | 6.67%   | 10.66%          | 0.71%        |
| Kansas City Power & Light | 6.67%   | 10.77%          | 0.72%        |
| Artesian Resources        | 6.67%   | 13.13%          | 0.88%        |
| CLECO Corporation         | 6.67%   | 13.98%          | 0.93%        |
| CLECO Corporation         | 6.67%   | 14.67%          | 0.98%        |
| Philadelphia Suburban     | 6.67%   | 14.86%          | 0.99%        |
| Total                     | 100.00% |                 | 10.60%       |

# Illinois-American Water Company Staff DCF Estimates Equal Weighting of Results, excluding those less than the Cost of Debt

| Company                   | Weight  | DOF<br>Estimate | Weighted DOF |
|---------------------------|---------|-----------------|--------------|
| Philadelphia Suburban     | 8.33%   | 9.65%           | 0.80%        |
| American States Water     | 8.33%   | 9.72%           | 0.81%        |
| American Water Works      | 8.33%   | 9.74%           | 0.81%        |
| American Water Works      | 8.33%   | 9.89%           | 0.82%        |
| Northwest Natural Gas     | 8.33%   | 9.89%           | 0.82%        |
| Northwest Natural Gas     | 8.33%   | 10.23%          | 0.85%        |
| Kansas City Power & Light | 8.33%   | 10.66%          | 0.89%        |
| Kansas City Power & Light | 8.33%   | 10.77%          | 0.90%        |
| Artesian Resources        | 8.33%   | 13.13%          | 1.09%        |
| CLECO Corporation         | 8.33%   | 13.98%          | 1.17%        |
| CLECO Corporation         | 8.33%   | 14.67%          | 1.22%        |
| Philadelphia Suburban     | 8.33%   | 14.86%          | 1.24%        |
| Total                     | 100.00% |                 | 11.43%       |

#### Illinois-American Water Company Growth Rate Estimates

|                           | Value | IBES    | Zacks    |         |
|---------------------------|-------|---------|----------|---------|
| Company                   | Line  | Eamings | Earnings | Average |
| American States Water     | 6.50% | 4.50%   | 4.50%    | 5.17%   |
| Artesian Resources        |       |         | 8.00%    | 4.00%   |
| CLECO Corporation         | 7.50% | 9.33%   | 10.00%   | 8.94%   |
| Connecticut Water Service | 3.00% | 3.00%   | 3.00%    | 3.00%   |
| Kansas City Power & Light | 7.50% | 3.80%   | 3.70%    | 5.00%   |
| Middlesex Water           | 3.00% | 3.00%   | 3.00%    | 3.00%   |
| Northwest Natural Gas     | 7.50% | 4.53%   | 4.22%    | 5.42%   |
| Pennichuck Corp.          |       | 3.00%   | 3.00%    | 2.00%   |
| Philadelphia Suburban     | 8.50% | 11.08%  | 6.13%    | 8.57%   |
| Average                   | 6.21% | 5.28%   | 5.06%    | 5.01%   |

| Company                   | Value<br>Line | IBES<br>Earnings | Zacks<br>Earnings | Average |
|---------------------------|---------------|------------------|-------------------|---------|
| American States Water     | 6.50%         | 4.50%            | 4.50%             | 5.17%   |
| American Water Works      | 8.50%         | 5.85%            | 6.00%             | 6.78%   |
| Artesian Resources        |               |                  | 8.00%             | 4.00%   |
| Connecticut Water Service | 3.00%         | 3.00%            | 3.00%             | 3.00%   |
| Middlesex Water           | 3.00%         | 3.00%            | 3.00%             | 3.00%   |
| Pennichuck Corp.          |               | 3.00%            | 3.00%             | 2.00%   |
| Philadelphia Suburban     | 8.50%         | 11.08%           | 6.13%             | 8.57%   |
| Average                   | 5.90%         | 5.07%            | 4.80%             | 4.65%   |

| Company                      | Value<br>Line | IBES<br>Earnings | Zacks<br>Earnings | Average |
|------------------------------|---------------|------------------|-------------------|---------|
|                              | LINE          | Lamings          |                   | Average |
| American States Water        | 6.50%         | 4.50%            | 4.50%             | 5.17%   |
| American Water Works         | 8.50%         | 5.85%            | 6.00%             | 6.78%   |
| California Water Service Gp. | 6.50%         |                  |                   | 6.50%   |
| Philadelphia Suburban        | 8.50%         | 11.08%           | 6.13%             | 8.57%   |
| Average                      | 7.50%         | 7.14%            | 5.54%             | 6.76%   |

### Illinois-American Water Company DCF Estimates

| Company                                     | Quarterly<br>Dividend | Spot<br>Price          | Quarterly<br>Yield | Growth<br>Rate | DCF<br>Result |
|---|-----------------------|------------------------|--------------------|----------------|---------------|
| American States Water                       | \$0.334               | \$27.0000              | 1.24%              | 5.17%          | 10.48%        |
| Artesian Resources                          | \$0.275               | \$23.2500              | 1.18%              | 8.00%          | 13.19%        |
| CLECO Corporation                           | \$0.425               | \$40.0625              | 1.06%              | 8.94%          | 13.63%        |
| Kansas City Power & Light                   | \$0.430               | \$26.0625              | 1.65%              | 5.00%          | 12.10%        |
| Northwest Natural Gas                       | \$0.323               | \$23.5625              | 1.37%              | 5.42%          | 11.32%        |
| Philadelphia Suburban                       | \$0.194               | \$22.8750              | 0.85%              | 8.57%          | 12.31%        |
| Average                                     |                       |                        | 1.23%              | 5.57%          | 12.17%        |
|   |                       |                        |                    |                |               |
|   | Quarterly             | Spot                   | Quarterly          | Growth         | DCF           |
| Company                                     | Dividend              | Price                  | Yield              | Rate           | Result        |
| American States Wester                      | <b>#0.004</b>         | ¢07.0000               | 4.040/             | E 470(         | 40 400/       |
| American States Water  American Water Works | \$0.334<br>\$0.225    | \$27.0000              | 1.24%              | 5.17%          | 10.48%        |
| Artesian Resources                          | \$0.225<br>\$0.275    | \$25.0000<br>\$23.2500 | 0.90%              | 6.78%          | 10.68%        |
| Philadelphia Suburban                       | \$0.275<br>\$0.194    | \$23.2500<br>\$22.8750 | 1.18%              | 8.00%          | 13.19%        |
| i miadelphia Suburban                       | φυ.194                | \$22.6750              | 0.85%              | 8.57%          | 12.31%        |
| Average                                     |                       |                        | 1.04%              | 5.36%          | 11.66%        |
|   |                       |                        |                    |                |               |
|   | Oversteele            | 0                      | 0                  | 0 11           | <b>D</b> 05   |
| Company                                     | Quarterly<br>Dividend | Spot<br>Price          | Quarterly<br>Yield | Growth         | DCF           |
| Сотрану                                     | Dividend              | FIICE                  | rieid              | Rate           | Result        |
| American States Water                       | \$0.334               | \$27.0000              | 1.24%              | 5.17%          | 10.48%        |
| American Water Works                        | \$0.225               | \$25.0000              | 0.90%              | 6.78%          | 10.68%        |
| California Water Service Gp.                | \$0.275               | \$24.7500              | 1.11%              | 6.50%          | 11.31%        |
| Philadelphia Suburban                       | \$0.194               | \$22.8750              | 0.85%              | 8.57%          | 12.31%        |
| Average                                     |                       |                        | 1.03%              | 6.76%          | 11.19%        |

2.35

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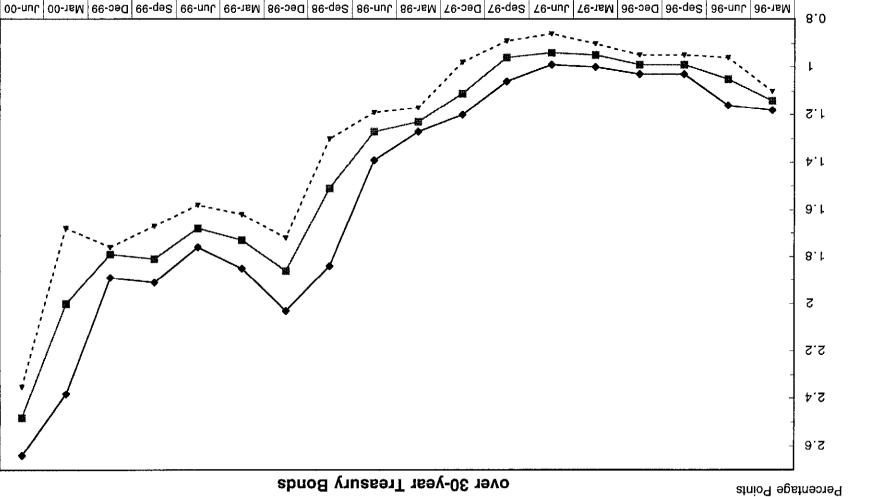
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Interest Rate Spreads A-rated Public Utility Bonds over 30-year Treasury Bonds



Spreads are calculated daily, with the average covering an entire quarter

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| Value Line |
|------------|
| Betas      |
|            |
| 0.65       |
|            |
| 0.50       |
| 0.50       |
| 0.60       |
| 0.45       |
| 0.60       |
|            |
| 0.55       |
|            |
| 0.55       |
|            |

| Company                   | Value Line<br>Betas |
|---------------------------|---------------------|
|                           |                     |
| American States Water     | 0.65                |
| American Water Works      | 0.55                |
| Artesian Resources        |                     |
| Connecticut Water Service | 0.50                |
| Middlesex Water           | 0.45                |
| Pennichuck Corp.          |                     |
| Philadelphia Suburban     | 0.55                |
|                           |                     |
| Average                   | 0.54                |

| Company                      | Value Line<br>Betas |
|------------------------------|---------------------|
| American States Water        | 0.65                |
| American Water Works         | 0.55                |
| California Water Service Gp. | 0.60                |
| Philadelphia Suburban        | 0.55                |
| Average                      | 0.59                |